

42nd
**ANNUAL
REPORT**
Delivering Value

Local804 
Federal Credit Union
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MEETING AGENDA

- I. CALL TO ORDER MYLES DUNN
- II. APPROVAL OF MINUTES, 41ST ANNUAL MEETING HOWARD HOM
- III. CHAIRMAN'S REPORT MYLES DUNN
- IV. CEO REPORT YSEMNY ABOOD
- V. SUPERVISORY COMMITTEE REPORT OWEN FORD
- VI. ELECTION OF DIRECTORS (ACCLAMATION VOTE) MYLES DUNN
- VII. OLD BUSINESS MYLES DUNN
- VIII. NEW BUSINESS MYLES DUNN
- IX. DRAWING FOR DOOR PRIZES LAURA MARIA
- X. SCHOLARSHIP WINNER ANNOUNCED YSEMNY ABOOD
- XI. ADJOURNMENT MYLES DUNN



MINUTES OF 41ST ANNUAL MEETING HELD MARCH 16, 2019

ATTENDEES

Board:

Myles Dunn, Howard Hom,
Rocklyn Webster and Troy Manke

Supervisory Committee:

Owen Ford

Staff:

Ysemny Abood - CFO/Interim-CEO
Isaac Roldan - Collections Officer
Laura Maria - Loan Officer
Shanike Creary - Member Service
Representative

17 Credit Union Members

The 41st Annual Meeting was called to order by Chairman, Myles Dunn at 9:40 am in the Local 804 IBT Assembly Hall at 3421 Review Avenue, Long Island City, NY 11101.

APPROVAL OF MINUTES

Minutes of the previous meeting was disbursed and suspended for reading. Minutes of the previous meeting were approved prior to Annual Meeting by the board. Motion to accept the disbursement and suspension of the reading of the minutes of the previous meeting. Motion by Myles Dunn, Second by Howard Hom, all in favor.

CHAIRMAN'S REPORT

Myles welcomed attending

members to the 41st Annual Meeting and introduced the Board and Staff. Myles read his report that highlighted the challenges that we face regarding the loss of our lease, the importance of bringing in new members, and the overall strength of the Credit Union.

PRESIDENT/CEO REPORT

Ysemny started her report by thanking the staff, the Board, and the Supervisory Committee. Her report highlighted the Credit Union's return to profitability, the overall financial strength of the Credit Union and her focus on the future.

SUPERVISORY COMMITTEE REPORT

The Supervisory Committee reviewed the results of work performed by FJB & Associates, Inc. and multiple examinations performed by the National Credit Union Administration (NCUA). Based upon the results, recommendations, and discussions of the examinations with external auditors, the committee believed that Local 804 Federal Credit Union had complied with all applicable regulations and laws.

ELECTION RESULTS

One 3 year term Board (volunteer position was open. Only one

person volunteered to run - Liam Russett. As stated in our bylaws (Article V. Titled "Elections", Option A2) Myles declared each nominee elected by general consent.

OLD BUSINESS

No old business was introduced for discussion.

NEW BUSINESS

Myles opened the floor for any questions. Members asked questions regarding: The elimination of "Shared Branching" and where they can find our financial reports.

DRAWING OF DOOR PRIZE

One door prize was randomly drawn by Laura Maria for a member that was attending the Annual Meeting. Anthony Sims won the \$100 gift card.

ADJOURNMENT

Myles made a motion to adjourn the meeting, seconded by Rocklyn Webster, all in favor. Myles adjourned the meeting at 10:30 am.

Respectfully submitted,

Howard Hom,
Secretary

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CHAIRMAN'S REPORT

Welcome to the 2020 Local 804 Federal Credit Union Annual Meeting. As I begin my 10th year of volunteering for the Credit Union, I take this opportunity to look back at what the Credit Union has achieved. It has been a challenging 10 years. From increased Federal Regulations and oversight, to increased fraud and record member loan defaults, the ever evolving demands of what a financial institution should be, we have grown into a strong modern Credit Union that the members can depend on. I truly believe that we are lucky to have such a strong, supportive membership field.

2019 was another year of strong growth and profit. We will continue to improve our members experience, offer more services, and grow our membership. But we can't do it on our own. So I call upon every Credit Union member to reach out to their fellow union members and talk about the benefits of joining the Credit Union. Help bring in new members so our Credit Union remains strong for you, our current members, and for all our future members.

2020 will be another year of progress for the Credit Union. We are working with Teamsters Local 804 to help renovate and modernize their office space and to move us to the front of the building so members can have easier access to the Credit Union. These plans are still in the early planning stages but we will update you as plans move forward. I'd personally like to thank Vincent Perrone, Chris Williamson, Lawrence Grant, Tony Rosciglione, and all the leadership from Teamsters Local 804 for being so supportive this past year.

One of our goals for 2020 will be to provide financial education and coaching opportunities to our members. Our membership field is growing and is also getting younger. Members often live outside their means and have a hard time saving money. The Credit Union works with KOFE (Knowledge of Financial Education) through Consolidated Credit to provide free, unlimited financial education and coaching. It's a great free service that I believe all of us can benefit from.

2020 will also have its hurdles. With the current health environment, stock market volatility, and the Presidential election, comes financial uncertainties. The Credit Union is as healthy as it has ever been and is more than ready to meet those challenges.

I'd like to thank the staff of Local 804 Federal Credit Union who have worked hard every day to provide our members with reliable services. To the volunteers who take time out of their personal lives to make this Credit Union better, I also thank you. Finally, I want to thank you for being a member of the Local 804 Federal Credit Union family. We will be at all of the Union General Membership meetings to meet our members, answer any questions, and to sign up new members. You can always contact me via email as well.

Myles Dunn
Chairman
myles@cu804.org

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CEO'S REPORT

Dear members,

Last year was an incredible one for Local 804 Federal Credit Union in terms of growth and development. We added almost three million dollars in loans, added 250 new members, and I'm happy to report that we netted an income of over \$169,000.

As we all know, 2020 has been filled with many challenges. Throughout the pandemic, we remained open with no interruptions while ensuring our staff was protected as well as our members. We appreciate your cooperation and patience with modifications that needed to be made during these times.

We know that our members are always on the go and want to stay connected through our digital channels. As technology has

changed, so have the needs and expectations of our members. I'm pleased to report that, on March 1st, we launched the Mobile Wallets for Apple Pay and Samsung Pay, essentially creating a digital wallet to pay for groceries and more. In addition, I'm excited to announce the revamping of our website. Visit us at www.cu804.org.

Your Board and management will continue to focus on a back-to-basics approach that will strengthen the foundation for Local 804 FCU's continued success. Our main objective will continue to focus on membership growth. We remain committed to providing our members with competitive loan rates, lower fees and above average interest rates on Share Accounts. It's our promise to serve

our members and provide a viable, democratically owned alternative to conventional banks.

We would like to thank you, our members, for your support and for entrusting the Credit Union with your financial needs. Thanks, as always, to our talented and committed staff for all the hard work over the past year. To our Board of Directors and Supervisory Committee, thank you for your guidance, commitment and continued support. You help keep our credit union moving in the right direction, and we appreciate you.

Sincerely,
Ysemny Abood
President/CEO

SUPERVISORY COMMITTEE REPORT

According to the National Credit Union Association (NCUA), the Supervisory Committee is responsible for determining if: "the policies and procedures established by the Board of Directors are properly administered and adequate to safeguard the Credit Union's assets while allowing for quality of service and the safety of members' funds." To fulfill this responsibility, the Supervisory Committee performed the following tasks in 2019 to ensure the well-being of Local 804 Federal Credit Union member accounts.

Auditing: In 2019, a public accounting firm, FJP & Associates, Inc., performed the required annual audit. We are also examined each year by our regulator, the NCUA. Any findings were all responded to by Local 804 Federal Credit Union

personnel. The Supervisory Committee in 2019 performed several audits. In all there were either no issues found or minor issues that were responded and corrected by Local 804 Federal Credit Union personnel.

Meetings: The Supervisory Committee met several times during the year. Minutes of all Committee meetings were submitted to the Board and kept as part of the Board's minutes. At least one Committee member attended each Board meeting.

FJP & Associates, Inc: FJP & Associates, Inc. representatives reviewed the results of the annual audit (the Automated Clearing House (ACH) audit and the Bank Secrecy Act audit). FJP &

Associates, Inc. contract will be renewed for two additional years.

Training: The current supervisory committee members received training arranged by the CEO and the Board of Directors. At these training sessions, Committee members gained valuable insights in NCUA requirements and running a more efficient Committee.

It is a pleasure to work with the Board and with the Management and staff of Local 804 Federal Credit Union.

Sincerely,
Owen Ford
Chairman, Supervisory Committee

Current Members:
Chris Williamson, Lawrence Grant

LOCAL 804 FEDERAL CREDIT UNION

STATEMENT OF CONDITION

//////////////////// DECEMBER 2019 //////////////////////

BALANCE SHEET ASSETS

	DECEMBER 2019	DECEMBER 2018
LOANS	5,361,461.59	4,388,840.75
LOAN SPECIAL	0.00	0.00
STUDENT LOANS	0.00	7,792.18
HOME EQUITY LOANS	109,609.17	192,509.99
LOAN PARTICIPATION (BL)	289,483.41	293,512.32
BCFCU LN PART (RE)	273,414.68	279,451.45
FIRST FINANCIAL LN PART	114,469.60	193,781.88
VISA PLATINUM	457,103.19	365,260.53
REAL ESTATE LOANS—CUC	3,637,099.40	3,932,708.06
ALLOWANCE FOR LOAN LOSSES	-40,952.92	-38,928.60
CASH	17,420.00	51,860.00
INVESTMENTS	5,799,791.14	6,294,660.78
FIXED ASSETS	4,116.38	10,742.52
OTHER ASSETS	750,755.04	649,892.37
TOTAL ASSETS	\$16,773,770.68	\$16,622,084.23

LIABILITY & EQUITY

LIABILITIES	3,941.84	3,181.68
SHARES & EQUITY		
MEMBER SHARES	11,869,525.03	11,883,115.54
REGULAR RESERVE	323,026.40	323,026.40
UNDIVIDED EARNINGS	4,577,277.41	4,414,204.36
TOTAL LIABILITIES & EQUITY	\$16,773,770.68	\$16,623,527.98
TOTAL NET WORTH	29.21%	28.49%

LOCAL 804 FEDERAL CREDIT UNION INCOME STATEMENT

DECEMBER 2019

	DECEMBER 2019	DECEMBER 2018
INTEREST FROM LOANS	661,805.40	597,926.25
INCOME FROM INVESTMENT	161,782.27	154,710.22
FEES AND CHARGES	221,699.37	226,320.87
MISC. OPERATION INCOME	12,032.63	7,116.55
TOTAL INCOME	1,057,319.67	986,073.89
WAGES EXPENSE & BENEFITS	303,455.54	317,131.81
OPERATION EXPENSE	378,018.40	378,172.77
LOAN EXPENSE	30,709.66	39,664.60
PROFESSIONAL EXPENSE	77,495.09	65,132.40
MEMBER INSURANCE	10,669.63	11,479.17
OFFICE OCCUPANCY EXP	46,114.53	42,105.18
ADVERTISING EXPENSE	19,408.28	19,871.26
TOTAL OPERATION EXPENSE	865,871.13	873,557.19
MEMBER DIVIDENDS	21,681.74	12,245.90
NET INCOME/(LOSS)	\$169,766.80	\$100,270.80

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BOARD OF DIRECTORS

Board Chairman.....Myles Dunn
Vice-Chairman.....Troy Manke
Treasurer.....Rocklyn Webster
Secretary.....Howard Hom
Second Vice Chair.....Owen Ford

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SUPERVISORY COMMITTEE

Chairman.....Owen Ford
Member.....Lawrence Grant
Member.....Chris Williamson

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MANAGEMENT AND STAFF

CEO/CFO.....Ysemny Abood
COO.....Laura Maria
Member Service Representative.....Ana Cintron
Member Service Representative.....Lovette Hodge
Collections Officer.....Isaac Roldan

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MISSION STATEMENT

Our mission is to provide quality financial products aimed to enhance the well-being and quality of life of our membership through encouraged thrift, savings, and the wise use of credit.

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3421 Review Avenue, Long Island, NY 11101
(718) 878-4624 | www.cu804.org | info@cu804.org

Hours of Operation
Monday through Friday | 8am - 4pm

This credit union is federally insured by the National Credit Union Administration.

